

# Lexplosion Corporate Presentation

- **Specialist legal governance, risk and compliance management (“LGRC”) company**
- **Promoted by 4 lawyers with 60+ years of collective experience in the legal industry**
- **Pioneers of Compliance Process as a Service (“CPaaS”)**
  - **Komrisk<sup>SM</sup>** –bundling pre-built content and fully managed platform in a single service framework
- **Provides LGRC value added services like compliance audits and legislative updates (nEWS<sup>©</sup>)**
- **Offers innovative and process driven “Virtual In-house Counsel” services**
  - Contract management - template consolidation , playbook creation & risk-based contract review
  - Legal research
  - Ethics & code of conduct compliance program management support



**Indranil Choudhury – Founder & CEO**

○ *SMP , IIM Kolkata; Masters in Law, Oxford University; B.A. LL.B. (Hons.) National Law School of India*

- 17 years of work experience with GE/ Genpact and Amarchand Mangaldas
- Headed legal as well as compliance function for Genpact India



**Siddharth Singh – Founder & COO**

○ LL.B. Delhi University; Bachelor of Commerce (Hons.), Delhi University

- 15 years work experience as a lawyer both for in- house legal functions as well as law firms
- Played a pioneering role in setting up a GE captive LPO
- Co-founded KSB Partners



**Mrigank Sharma – Director, Solutions**

○ B.A. LL.B. (Hons.) National Law School of India

- 17 years work experience as a lawyer both for in- house legal functions as well as law firms
- Prior to joining Lexplosion, served as the Counsel & Chief Compliance Officer for GE India Corporate and GE Energy Infrastructure

## Regulatory Compliance Management

- Regulatory Environment Analysis
- Compliance Identification and Monitoring
- Digitization of Compliance Management Process
- Compliance Gap Analysis and Audit
- Compliance Helpdesk

## Legal Research

- Statutory Research
- Case Law Research
- Multi-jurisdictional Statute Surveys
- Research Memoranda and Opinions \*

*\* Explosion is not a law firm. If customer requires an independent legal opinion, Explosion can assist in obtaining the same from a partner law firm, KSB Partners.*

## Contracts Management

- Creation of Policies, Templates and Playbooks
- Contract Drafting Using Standard Templates & Approved Clauses
- Contract Review Based on Pre-approved Checklists
- Contract Abstraction and Summarization
- Electronic Contract Repository Creation / Maintenance
- Obligation Management
- Contract Risk Analysis

**Process Driven  
Services**

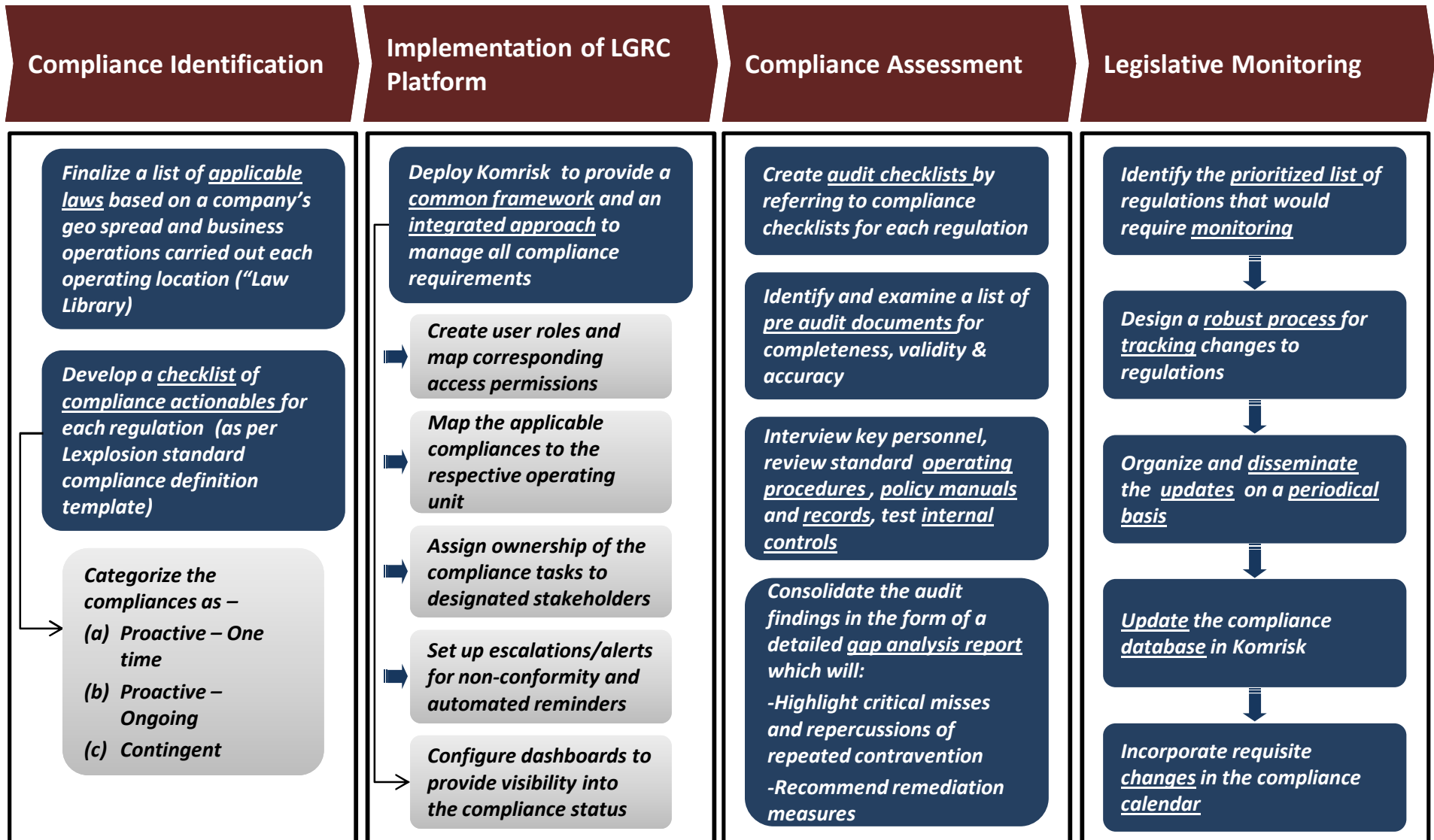
## Due Diligence

- Pre and Post M&A Due Diligence
- Review of Documents for Private Equity Investment
- Pre-divestment Internal Due Diligence

## Ethics & Code of Conduct Compliance Program


- Due diligence , investigations & training – internal , 3P, acquisition & anti-bribery focused
- Ethics & code of conduct policies & guidelines - formulation, training & implementation
- Assessment & evaluation of compliance risks, controls & processes

**On Demand Services through innovative "Virtual In-house Counsel Support" offering**



<i>Compliance Library</i>	<i>Task Management</i>	<i>Reporting</i>	<i>Search</i>
<ul style="list-style-type: none"> <li>• Industry specific</li> <li>• Location (State/ Union Territory) specific</li> <li>• Operations specific</li> <li>• Segregated into law categories</li> <li>• Compliances reported at a micro level</li> <li>• Standardized form based data capture interface</li> </ul>	<ul style="list-style-type: none"> <li>• Management of task lifecycles using configurable workflows</li> <li>• Calendar view of tasks</li> <li>• Automated email reminders for upcoming tasks with inbuilt escalation</li> <li>• Monitoring of user action on compliance library, compliance tasks and incident action items</li> </ul>	<ul style="list-style-type: none"> <li>• Real time visibility to compliance status</li> <li>• Predefined and customizable reports</li> <li>• Data export to CSV, MS Excel and other standard formats</li> <li>• Drill-down capability</li> </ul>	<ul style="list-style-type: none"> <li>• Standard and user defined search criteria</li> <li>• Supports Boolean search strings</li> <li>• Full text search of all system fields and documents across               <ul style="list-style-type: none"> <li>○ Compliance library</li> <li>○ Compliance tasks</li> <li>○ Proofs of compliance</li> <li>○ Incidents</li> </ul> </li> </ul>
<i>Document Database</i>	<i>Access</i>	<i>Delivery Models</i>	<i>Miscellaneous</i>
<ul style="list-style-type: none"> <li>• Centralized storage of documents (including proofs of compliance)</li> <li>• Display document status and other relevant details</li> <li>• Automated version control</li> </ul>	<ul style="list-style-type: none"> <li>• Role-based access to system modules</li> <li>• Screens are designed for faster access over the cloud</li> <li>• Multiple access points – browser based &amp; mobile client devices</li> </ul>	<ul style="list-style-type: none"> <li>• On premise hosting as well as cloud deployment</li> <li>• Flexible licensing and invoicing</li> </ul>	<ul style="list-style-type: none"> <li>• Incident management</li> <li>• Subscription management</li> <li>• Self assessment surveys</li> <li>• Personalization</li> </ul>

# Sample Customer Case Studies

Engagement Area	Company	Benefits Delivered
 <p>Regulatory Compliance Identification and Monitoring</p>	<p><b>Non Banking Finance arm of a Fortune 10 company</b></p>	<ul style="list-style-type: none"> <li>▪ Systematic identification of applicable industry specific regulations and associated compliances</li> <li>▪ Ongoing legislative monitoring to track               <ul style="list-style-type: none"> <li>○ Updates to compliance codes</li> <li>○ Bills/ draft guidelines that are awaiting approval from concerned authorities</li> <li>○ Court judgments which impact the interpretation of applicable compliances to various businesses</li> </ul> </li> <li>▪ Quarterly updation of the compliance database</li> </ul>
	<p><b>Global diversified financial services company</b></p>	<ul style="list-style-type: none"> <li>▪ Creation of a regulatory matrix mapping the applicable regulations (300+) across 28 States and 1 Union Territory</li> <li>▪ Development of a comprehensive compliance repository</li> </ul>
	<p><b>A leading global telecommunications company</b></p>	<ul style="list-style-type: none"> <li>▪ Identification of applicable laws that govern exploration &amp; prospecting activities for the production and extraction of natural gas and crude oil</li> <li>▪ Co-ordination with law firms to validate the applicability of laws</li> <li>▪ Tracking of applicable statutes on a fortnightly basis</li> </ul>
	<p><b>Oil &amp; Gas division of the largest private sector enterprise in India</b></p>	

Engagement Area	Company	Benefits Delivered
Compliance Monitoring	<b>Leading asset management company</b>	<ul style="list-style-type: none"> <li>▪ Creation of compliance checklists for each investee company based on the transaction documents</li> <li>▪ Review of documentary evidences submitted by investee companies for verifying compliance performance</li> <li>▪ Documentation of audit gaps</li> </ul>
	<b>Leading healthcare services company</b>	<ul style="list-style-type: none"> <li>▪ Creation of compliance gap analysis checklists</li> <li>▪ Detailed compliance assessment (incl. onsite physical audit) and updation of findings in a comprehensive audit report</li> </ul>
Compliance Gap Analysis	<b>Largest telecom tower company</b>	<ul style="list-style-type: none"> <li>▪ Planning and execution of corrective action plan</li> </ul>
	<b>India's largest FMCG Company</b>	<ul style="list-style-type: none"> <li>▪ Compilation of a list of specific applicable regulations</li> <li>▪ Mapping of the compliance actionables within each regulation to individual operating units</li> </ul>
Implementation of Platform driven Regulatory Compliance Management Solution	<b>Private container cargo train, rake operator</b>	<ul style="list-style-type: none"> <li>▪ Collaboration with a technology partner for                             <ul style="list-style-type: none"> <li>○ Defining a centralized structure of the overall compliance and control hierarchy</li> <li>○ On premise deployment of the digitized solution</li> </ul> </li> </ul>

### Headquarter

Lexplosion Solutions Private Limited  
Infinity Benchmark, Floor 6, Office# 1, Plot# G1, Block  
- EP & GP, Sector V, Salt Lake, Kolkata- 700 091.  
Phone +91 33 40 618 083/84/85  
Fax: +91 33 40 618 086  
Email: [indranil.choudhury@lexplosion.in](mailto:indranil.choudhury@lexplosion.in);  
[siddharth.singh@lexplosion.in](mailto:siddharth.singh@lexplosion.in)

[www.lexplosion.in](http://www.lexplosion.in)

### NCT (Delhi) Office

Lexplosion Solutions Private Limited  
328A, Centrum Plaza, Golf Course Road, Sector 53,  
Gurgaon – 122011  
Phone +91 124 42 41 702  
Email: [Mrigank.Sharma@lexplosion.in](mailto:Mrigank.Sharma@lexplosion.in)